## Message Text

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INFO OCT-01 ISO-00 EB-07 COME-00 CIAE-00 INR-07 NSAE-00

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DRAFTED BY AF/W:TWMSMITH/MPH APPROVED BY AF/W:TWMSMITH

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

LIMITED OFFICIAL USE STATE 177164

FROM AF/W

E.O. 11652: N/A

TAGS: BPRO, ETEL, NI

SUBJECT: SANDERS-QRC POST OFFICE CONTRACT

- 1. WE HAVE HAD EXTENSIVE CONTACTS RECENTLY WITH HOLCOMB OF QRC INTERNATIONAL WHO INTRODUCED US TO POPE, CHIEF EXECUTIVE OFFICER AND PRESIDENT OF SANDERS,ON JULY 15. BOTH HOLCOMB AND POPE EXPECT SANDERS VICE PRESIDENT GATES TO BE SUMMONED TO LAGOS BY ADEKUNLE IN NEAR FUTURE TO COMPLETE CONTRACT WITH ADEKUNLE'S FIRM, SAMAK, PROVIDING FOR SALE OF \$35 MILLION WORTH OF SECURITY EQUIPMENT TO NIGERIAN POST OFFICE.
- 2. IN VIEW OF LENGTH OF TIME THIS DEAL HAS BEEN PENDING, WE ARE DOUBTFUL THAT IT WILL BE COMPLETED AS RAPIDLY AS SANDERS AND QRC HOPE. IN THIS CONNECTION WE WOULD APPRECIATE EMBASSY'S ASSESSMENT OF SANDERS' AND QRC'S PROSPECTS WHICH WE MAY USE IN CONVERSATION WITH THEM.

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## Message Attributes

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Disposition Date: 28 MAY 2004
Disposition Event:
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**Review Event:** 

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Subject: SANDERS-QRC POST OFFICE CONTRACT TAGS: BPRO, ETEL, NI, SANDERS, QRC INTERNATIONAL

To: LAGOS

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